

LEAD FINANCIAL SERVICES LTD.

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(for grievance redressal division)
CIN : L74140DL1993PLC053485

| AUDITED FINANCIAL RESULTS FOR THE YEAR ENDED 31 MARCH, 2015 | | | | | |
|---|---|--|--|---------------------------------------|----------------------------------|
| S. No. | Statement of Standalone Audited Results for the Quarter and Year Ended 31/03/2015 | | | | (Rs. In Lacs) |
| | Quarter Ended 31/03/2015 (Audited) | Quarter Ended 31/12/2014 (Unaudited) | Quarter Ended 31/03/2014 (Audited) | Year Ended 31/03/2015 (Audited) | |
| 1 Income from operations | | | | | |
| (a) Net Sales/ Income from Operations (Net of excise duty) | 23.44 | 16.71 | 12.17 | 69.45 | 41.74 |
| (b) Other Operating incomes | - | - | - | - | - |
| Total Income from Operations (Net) | 23.44 | 16.71 | 12.17 | 69.45 | 41.74 |
| 2 Expenses | | | | | |
| (a) Cost of materials consumed | - | - | - | - | - |
| (b) Purchases of stock-in-trade | 15.48 | 9.83 | 5.29 | 25.31 | 5.29 |
| (c) Changes in inventories of finished goods, work-in-progress and stock-in-trade | (11.21) | (6.46) | (6.24) | (22.17) | (6.15) |
| (d) Employee benefits expense | 1.87 | 2.26 | 2.12 | 8.03 | 7.32 |
| (e) Depreciation and amortisation expense | 10.16 | 2.82 | 2.60 | 18.63 | 3.34 |
| (f) Other expenses | 2.08 | 1.82 | 3.82 | 8.22 | 9.45 |
| Total Expenses | 18.38 | 10.27 | 7.59 | 38.02 | 17.27 |
| 3 Profit/ (Loss) from operations before other income, finance costs and exceptional items (1-2) | 5.06 | 6.44 | 4.58 | 31.43 | 22.47 |
| 4 Other Income | 0.32 | 0.16 | 1.26 | 0.71 | 1.57 |
| 5 Profit/ (Loss) from ordinary activities before finance costs and exceptional items (3 + 4) | 5.38 | 6.62 | 5.84 | 32.14 | 24.04 |
| 6 Finance Costs | 0.75 | 0.75 | 0.75 | 3.02 | 3.44 |
| 7 Profit/ (Loss) from ordinary activities after finance costs but before exceptional items (5 - 6) | 4.63 | 7.54 | 5.11 | 29.12 | 20.60 |
| 8 Exceptional Items | - | - | - | - | - |
| 9 Profit/ (Loss) from ordinary activities before tax (7 + 8) | 4.63 | 7.54 | 5.11 | 29.12 | 20.60 |
| 10 Tax Expense | 1.66 | 2.33 | 1.47 | 9.19 | 6.36 |
| 11 Net Profit / (Loss) from ordinary activities after tax (9 - 10) | 2.97 | 5.23 | 3.64 | 19.93 | 14.24 |
| 12 Extraordinary Items (net of tax expense) | - | - | - | - | - |
| 13 Net Profit / (Loss) for the period (11 + 12) | 2.97 | 5.23 | 3.64 | 19.93 | 14.24 |
| 14 Paid-up Equity Share Capital (Face Value of Rs. 10/- each) | 330.00 | 330.00 | 330.00 | 330.00 | 330.00 |
| 15 Reserves excluding Revaluation Reserves as per balance sheet of previous accounting year | - | - | - | 114.77 | 94.96 |
| 14.1 Earnings per share (before extraordinary items) (of Rs. 10/- each) (not annualised): | | | | | |
| (a) Basic | 0.09 | 0.16 | 0.11 | 0.60 | 0.43 |
| (b) Diluted | 0.09 | 0.16 | 0.11 | 0.60 | 0.43 |
| 14.2 Earnings per share (after extraordinary items) (of Rs. 10/- each) (not annualised): | | | | | |
| (a) Basic | 0.09 | 0.16 | 0.11 | 0.60 | 0.43 |
| (b) Diluted | 0.09 | 0.16 | 0.11 | 0.60 | 0.43 |
| PART II | | | | | |
| Particulars | Quarter Ended 31/03/2015 | Quarter Ended 31/12/2014 | Quarter Ended 31/03/2014 | Year Ended 31/03/2015 | Year Ended 31/03/2014 |
| A PARTICULARS OF SHAREHOLDING | | | | | |
| 1 Public Shareholding | | | | | |
| - Number of shares | 2,135,980 | 2,025,980 | 2,025,980 | 2,135,980 | 2,025,980 |
| - Percentage of shareholding | 64.72 | 61.37 | 61.37 | 64.72 | 61.37 |
| 2 Promoters and Promoter Group Shareholding | | | | | |
| a) Pledged / Encumbered | | | | | |
| - Number of shares | Nil | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | Nil | Nil | Nil | Nil | Nil |
| - Percentage of shares (as a % of the total share capital of the company) | Nil | Nil | Nil | Nil | Nil |
| b) Non - Encumbered | | | | | |
| - Number of shares | 1,164,020 | 1,274,020 | 1,274,020 | 1,164,020 | 1,274,020 |
| - Percentage of shares (as a % of the total shareholding of promoter and promoter group) | 100.00 | 100.00 | 100.00 | 100.00 | 100.00 |
| - Percentage of shares (as a % of the total share capital of the company) | 35.28 | 38.61 | 38.61 | 35.28 | 38.61 |
| B INVESTOR COMPLAINTS | | | | | |
| Pending at the beginning of the quarter | | | | | |
| Received during the quarter | | | | | |
| Disposed of during the quarter | | | | | |
| Remaining unresolved at the end of the quarter | | | | | |
| | | | Quarter Ended 31-03-2015 | | |
| | | | Nil | | |

Standalone Statement of Assets & Liabilities as at 31 March, 2015

| Particulars | (Rs. In Lacs) | |
|------------------------------------|---------------------------|---------------------------|
| | As at 31st March, 2015 | As at 31st March, 2014 |
| I. EQUITY AND LIABILITIES | | |
| (1) Shareholder's Funds | | |
| (a) Share Capital | 330.00 | 330.00 |
| (b) Reserves and Surplus | 114.77 | 94.96 |
| (2) Non-Current Liabilities | | |
| Deferred Tax Liabilities (Net) | 1.59 | 1.61 |
| (3) Current Liabilities | | |
| (a) Short-Term Borrowings | 108.00 | 101.00 |
| (b) Other Current Liabilities | 455.75 | 458.47 |
| (c) Short-Term Provisions | 5.88 | 2.95 |
| Total Liabilities | 1,015.99 | 989.00 |
| II. ASSETS | | |
| (1) Non-Current Assets | | |
| (a) Fixed Assets | 221.46 | 240.21 |
| (b) Non-Current Investments | 408.91 | 442.93 |
| (c) Deferred Tax Assets (Net) | - | - |
| (2) Current Assets | | |
| (a) Inventories | 57.65 | 35.48 |
| (b) Cash and Cash Equivalents | 12.70 | 3.43 |
| (c) Short-Term Loans and Advances | 315.27 | 266.94 |
| Total Assets | 1,015.99 | 989.00 |

NOTES:

1. The above results have been reviewed by the Audit Committee and taken on record and approved by the Board of Directors at their Meeting held on 27th May, 2015.
2. The Company operates in one segment only. Accordingly, Segment Reporting as defined in Accounting Standard (AS-17) is not applicable.
3. The figures for the last quarter are the balancing figures between audited figures in respect of the full financial year and the published year to date figures upto the third quarter of the current financial year.
4. The figures for the corresponding periods have been restated, wherever necessary, to make them comparable.

For and on behalf of the Board
For Lead Financial Services Ltd.

Place : New Delhi
Date: 27th May, 2015

sd/-
P C Bindal
(Chairman)